



# The Business of Audio Engineering (Music Pro Guides)

*Dave Hampton*

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(Music Pro Guide Books & DVDs). Once you have trained to become a professional audio engineer, you'll find it's a real jungle out there in the professional world. This book teaches you all you need to know about the professional life of the audio engineer, with business strategies presented by an award-winning top engineer. From attracting clients to keeping them, from hiring studios to working on your own, from dealing with problem artists, producers and labels to handling a crisis, keeping one from happening to getting paid what you're worth, author Dave Hampton has the advice you need to manage your audio engineering career like the business it truly should be.

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